



## COMPANY PRESS RELEASE



### **STE Teams with CloudShield to Meet Italian and European Service Provider Demand for Adaptable Security and VoIP Systems**

*Multi-function solutions address emerging challenges of network convergence*

ROME, ITALY –April 10, 2007 – CloudShield Technologies Inc., a leading provider of IP services control and security solutions, announces a partnership with STE S.p.A., a leader in Internet security and Information and Communications Technologies (ICT) for industry and airports. Following this agreement, STE will resell CloudShield's VoIP/IPTV and data service control solutions to carriers across Italy, France, Spain and Greece.

As service providers move to converged IP infrastructures, STE recognized the need to deploy carrier-class security solutions that keep pace with its customers' changing network priorities. The company will now use CloudShield's CS-2000 service control platform to help service providers inspect, analyze and control IP traffic content – including voice, video and data – at multi-gigabit rates. CloudShield's compact and scalable appliance will also reduce deployment costs and increase carriers' average revenue per user (ARPU).

Additionally, STE will extend its current Internet solution offerings to include CloudShield's VoIP management, distributed denial-of-service (DDoS) mitigation and Peer-to-Peer (P2P) application control solutions, which will all become part of STE's ICT solution portfolio.

"We chose to partner with CloudShield based on the company's clear market leadership in integrated content control and security for converged networks," said Virgilio Burali d'Arezzo, CEO at STE. "As our customers migrate to high-speed IP networks, they are looking for more return from their existing devices. CloudShield offers adaptable systems that allow us to move beyond fixed-function security appliances and give service providers custom infrastructure management and protection, which can evolve together with their business needs."

"We hope to leverage STE's expertise in service control solutions and complex systems, and together help service providers in Italy and around Europe to build next-generation networks in an effective way," said Vikash Varma, worldwide sales and field operations at CloudShield. "This partnership strengthens CloudShield's presence into the European market. Through our partnership, STE aims to meet increasing carrier expectations for multi-function, flexible security and VoIP/IPTV applications."

CloudShield's high-speed content control solutions are immediately available and are supported by highly skilled professionals. CloudShield systems are currently deployed by some of the largest network service providers in North America, Europe and Japan.

**CloudShield**

*CloudShield solutions provide large network operators new levels of visibility and control of the traffic traversing their high-speed networks, providing opportunities to monetize network content and better manage their subscribers' experiences. CloudShield systems enable controls to be customized to individual operator requirements, supporting unique service offerings and operator policies. Through its application and solution partners, CloudShield has helped deliver solutions to carriers in North America, Europe and Asia. More information about CloudShield can be found at [www.cloudshield.com](http://www.cloudshield.com).*

**STE**

*Thanks to its national and international technical organization, STE plays the role of a global provider of IT solutions and system integration. STE partners with world leading hardware and software vendors bringing their solutions to the market and offering value-added services, including high skilled support and system integration. A new business unit, dedicated to R&D, completes and strengthens STE's offering, with software development and the possibility to access the best and most advanced IT solutions. With significant investments in operations, technology and staff training, STE gained a leadership role in its market, becoming "ideal partner" for any customer wishing to develop the new IT strategies needed to support today's business. More information about STE can be found at [www.ste.it](http://www.ste.it).*