



## C O M P A N Y P R E S S R E L E A S E

Contact:  
Bill Jeppesen  
CloudShield Technologies, Inc.  
(916) 941-7553  
bjepesen@cloudshield.com

Richard Sweatt  
CloudShield Technologies, Inc.  
(408) 331-6699  
rich@cloudshield.com

### **Networking Veteran, Richard Bibb, Joins CloudShield Technologies' Senior Management Team as Vice President of Sales**

Appointment Rounds Out Company's Impressive Stable of Information Technology Experts, Leaders and Visionaries

**Sunnyvale CA, April 28, 2003** – CloudShield Technologies, developer and innovator of the world's first high-speed Packet Server, today announced the appointment of Richard Bibb as Vice President of Sales.

Richard brings more than 25 years of executive management and sales leadership experience in communications companies. Previously, Richard was with Redback Networks, where his successful reorganization and expansion of North American Sales earned him the position of Senior Vice President of Worldwide Sales. Prior to Redback Networks, Richard was Vice President of North American Sales for Ciena Communications. Before that, he was Vice President Americas Sales for Fore Systems. Richard has held various District Manager, Group Manager, and Sales Representative positions at Cisco Systems, Proteon, and Hewlett Packard.

“Richard's sales expertise and track record make him a perfect fit for this position,” said Cumpston. “We are ready to introduce our solutions to the market and are confident that Richard will help us do that effectively. His expertise in helping customers understand and use next generation networking products – particularly as we develop and define an entirely new breed of packet-based servers for high-speed, OC-48 networks – will be a key component in our success.”

Richard added, “I have been fortunate in my career to have worked with leading edge companies that not only understood their existing markets, but were able to look beyond them, helping to shape and revolutionize their industries. CloudShield's solutions not only fit this model, but also bring with them the potential to improve our corporate and national security infrastructures beyond anything we've been able to accomplish today. This is an exciting opportunity and I look forward to helping the company succeed.”

#### **About CloudShield Technologies, Inc.**

CloudShield Technologies is the developer of the world's first Packet Server, a new platform which adds intelligence on the edge of the core for data networks. Based on an award-winning processing architecture and featuring a 4GL packet-oriented programming environment, CloudShield's Packet Server allows customers to implement optical-speed packet services that make their networks intelligent, more profitable and resilient. Founded in October 2000, CloudShield is headquartered in Sunnyvale, California. For more information, visit [www.cloudshield.com](http://www.cloudshield.com).

###